



Comprehensive Security Blueprint for General Aviation

===== **NEWS RELEASE** =====

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GA AIRPORTS TO PARTICIPATE IN

NAVIGANCE AVIATION SECURITY ROAD SHOW

GA-Specific Security Solutions
Offered To Airport Officials and Tenants

SEATTLE -- General Aviation (GA) airport managers, Fixed-Base Operators (FBOs) and corporate operators will observe first-hand the only security system designed specifically for GA facilities. Starting in May, Navigance Technologies Group will conduct on-site demonstrations at major GA airports nationwide.

Navigance and its partners introduced the General Aviation Security Road Show program at the 77th Annual AAAE Conference and Exposition, here. The Road Show will kick off this summer at 10 of the top GA airports in the nation.

"The purpose of the Road Show will be to demonstrate to operators how our *SAFE*[™] (Secure Aviation Facilities Environment) security solution can ensure that airport infrastructures will have adequate security," said Bob Jandebour, president of Tulsa-based, Navigance Technologies Group.

ON-SITE DEMOS

Backed by the Pelco Mobile Product Showcase -- a 42-foot custom vehicle carrying the latest in video surveillance and recording equipment -- Navigance and its partners will

demonstrate specific ways to build a security system that can protect airport assets and the public at large.

Along with the Pelco display, attendees will also gain hands-on experience with the Navigance *SAFE* system. *SAFE* integrates devices such as access controls, wireless refueler invoicing technology, and lighting for a security solution.

Also, Navigance executives will discuss upcoming TSA security guidelines for GA facilities and NATA Compliance's web-based *SKYGuard* ID badging system.

The Road Show demonstrations will be restricted to airport personnel, area aviation officials, and airport tenants such as FBOs and corporate operators. Attendance will be by invitation only and times will be assigned to preview all security demos. The Road Show will run a full day to accommodate all airport and tenant personnel.

The first phase of the Road Show runs this summer and following an evaluation may include a second phase to run through the end of the year and targeted to reach more than 50 GA airports.

ROAD SHOW SCHEDULE

The General Aviation Road Show will visit these following airports over the summer: Van Nuys, Teterboro, Chicago Palwaukee, Minneapolis/St. Paul, Tampa, Dallas Addison, St. Louis Downtown, Houston Hobby, Denver Centennial and Phoenix Deer Valley.

A completed schedule (times and dates) for each airport visit will be displayed on the Navigance website (www.navigance.com) in mid-May.

THE SECURITY DILEMMA

The continuing popularity of General Aviation is partly due to the fact that private and corporate aircraft have access to

nearly 5,400 U.S. airports compared with 558 served by scheduled air carriers.

Supporting the GA industry are more than 20,000 tenant businesses located at these airports, including more than 4,500 Fixed Based Operators, 5,600 charter operations, 3,200 maintenance facilities, 5,900 corporate hangars and other related aviation businesses. And, more than 6,200 companies and individuals participate in fractional ownership programs.

This group, as seen by Navigance, is under constant pressure by authorities and corporate users who are insisting that airport infrastructures have adequate security solutions to ensure that all aircraft operate from secure GA locations.

Based on projections and recent industry reporting by the General Accounting Office, these facilities and airports will be purchasing some form of security in the next two to three years to satisfy the TSA guidelines for General Aviation.

"Although specific security needs are different for each GA and reliever airport, all GA operations have some common needs," Jandebeur said.

"Each needs lighting, perimeter and access controls, and surveillance with round-the-clock recording capabilities.

"Of course, every single one needs to control costs, and every one needs a security solution right now," he added.

FLEXIBLE SECURITY SOLUTIONS

Jandebeur said GA managers can't afford to wait for definitive security system specifications from the federal government. Navigance designs and integrates flexible, wireless systems that can grow and be upgraded as security needs change to protect the operators who use GA facilities, as well as the general public.

The immediate Navigance security solution - custom designed for each GA facility -- would include system monitoring,

maintenance and coordinated response.

THE NAVIGANCE BLUEPRINT

Navigance is a systems integrator with a network of professional partners addressing each of GA's major security needs -- lighting, real-time digital video surveillance, perimeter and access controls, plus alarms notifying security of site breaches.

"We have developed programs such as leasing and *SAFEPlan*[™], a complete fixed-price monthly service including support and maintenance," Jandebour said. Navigance not only provides an affordable solution, but also can lower cost by demonstrating potential revenue streams from such popular services as weather, flight tracking, and wireless internet.

Navigance GA security partners and road-show participants include:

Master Halco's Security Solutions Group, providing perimeter and access controls, plus system installation.

Pelco, for cameras, surveillance controls and DVRs.

Ruud Lighting for security lighting system design and equipment.

PCSC and *RF Logics* for access control systems including advanced biometric and card-controlled entry.

Navigance also uses selected national telecommunications suppliers to provide high-speed voice/data and mobile communications plans to integrate monitoring and access-control functions.

For more information on the Road Show, contact Navigance at 918.493.1954 or www.navigance.com.