

# *Comparing Navigance SAFE™ System to the Alternatives . . .*

	SAFE	Others
<b>Security System Integration</b>		
▪ <i>Camera and DVR System/Install</i>	✓	✓
▪ <i>Access Control System</i>	✓	✓
▪ <i>Local Service and Support</i>	✓	✓
<b>General Aviation Experience</b>		
▪ <i>Knowledge of GA environment - needs and concerns</i>	✓	
▪ <i>Five years of experience in General Aviation projects</i>	✓	
<b>IT and Wireless Platform</b>		
▪ <i>Design/provision IP connection and network for data transmission w/wireless camera set up</i>	✓	
▪ <i>Experience in point-to-point secure wireless network</i>	✓	
▪ <i>Ability to integrate wireless fuel-truck systems</i>	✓	
▪ <i>WiFli® wireless coverage</i>	✓	
▪ <i>Virtual IT support</i>	✓	
<b>Integration Capabilities</b>		
▪ <i>Offers design and integrates lighting requirements</i>	✓	
▪ <i>Ability to integrate NATA SkyGuard ID badging with Access Control system</i>	✓	
▪ <i>Ability to include fencing and gate requirements</i>	✓	
▪ <i>System scalable for future needs</i>	✓	
▪ <i>Cellular/PDA and Mobility products</i>	✓	
<b>Other Features</b>		
▪ <i>Ability to add other services, e.g. Weather/Flight Tracking</i>	✓	
▪ <i>Offer intelligent video w/ virtual fencing</i>	✓	
▪ <i>Ability to demonstrate ROI on security investment</i>	✓	
▪ <i>TenantShare™ Program to resell services to Airport tenants</i>	✓	
▪ <i>SAFEPlan™ and leasing programs</i>	✓	

